









ITmedia DX Summit vol.9

DX for Overcoming Adversity

The Art of Reverse Breakthrough

[Collective Live Web Seminar] Ver.2.0

Date: In the week of September 13, 2021

Registrants: Estimated 550

Order Deadline: June 25(Fri.), 2021

ITmedia Inc.

Sales Division

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Summary

■ Event Details

Date: In the week of September 13, 2021 (*Tentative)

Style: Collective Live Web Seminar (Online Event)

Number of Pre-Registrants: Estimated 550

Entree Fee: Free

Image of Web Seminar Entrance



Assumed Viewers:

Management executive, corporate planning, operation and policy formulation managers of inhouse information system, planning staff of corporate information system department, system operation and management staff, System Integrators, etc.

Announcement Media: @IT, ITmedia Enterprise, ITmedia Executive and their related Information Technology media

Organizer: ITmedia Inc. (@IT, ITmedia Enterprise and ITmedia Executive)

Operation: ITmedia Seminar Operation Office

Outline of Live Web Seminar

Audience Creation

Registration

Live Web Seminar **Event** Report

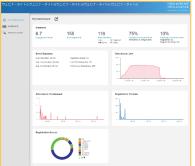












ITmedia will invite audience by using our website promotion and email blast to the registration page in the same way as regular physical seminar. Sponsors will receive detailed reports such as session and document downloads only available at online events.

Screen Image of Live Web Seminar

▼Entrance of seminar venue **The screenshots below are the past seminar's.



Live Web Seminar - Image of Session Screen

1Introduction of the lecturer

> **2**Projection materials



3 Downloadable assets and related links

4 Question submission form

The sponsored sessions during the live streaming

5 Questionnaire

whole session.)

(Displayed during the

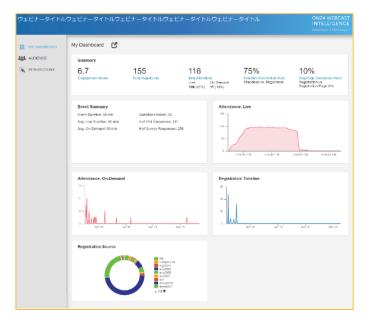
will have a Q&A section, where viewers attending the lecture can ask questions via text on the spot. (X Only if the sponsor wishes to conduct

QA.)

In addition to broadcasting lectures, the seminar offers interactive features such as Q&A, Poll, and other interactive features, as well as downloadable assets and related links which provide information (some features are optional).

Real-time Online Dashboard

Highly visible dashboard is provided with real-time information such as session registration status, viewing status, viewing time, influx route, and survey questions / results for each webinar.



Online report items

- Registrant/viewer information (registration items, registration date and time, registration route, OS, browser, etc.)
- Changes in the number of people registered for live and on-demand services
- · Live/on-demand viewership and average viewing time
- Maximum number of simultaneous live viewers and number of viewers
- Action history, including polls, Q&As and document downloads



Live Web Seminar Schedule

| | Day 1 | Day 2 | Day 3 | Day 4 | Day 5 Dedicated Zone | |
|-------|---|--|---|--------------------------------------|-----------------------|--|
| Zone | Renewal of IT Infrastructure for IT Modernization | Data Infrastructure Development and Data Utilization Practices | Japanese-Style DX Practice of In-house Implementation | Automation of Business Operations | | |
| 13:00 | Keynote Session 1 | Keynote Session 2 | Keynote Session 3 | Keynote Session 4 | Keynote Session 5 | |
| - 1 | (Live / 40 min.) | (Live / 40 min.) | (Live / 40 min.) | (Live / 40 min.) | (Live / 40 min.) | |
| 13:40 | | | | | Diamond Sponsor | |
| 13:50 | Sponsored Session 1-1 | Sponsored Session 2-1 | Sponsored Session 3-1 | Sponsored Session 4-1 | Sponsored Session 5-1 | |
| - 1 | (Live / 30 min.) | (Live / 30 min.) | (Live / 30 min.) | (Live / 30 min.) | (Live / 30 min.) | |
| 14:20 | Platinum / Gold Sponsor | Platinum / Gold Sponsor | Platinum / Gold Sponsor | Platinum / Gold Sponsor | Diamond Sponsor | |
| 14:30 | Sponsored Session 1-2 | Sponsored Session 2-2 | Sponsored Session 3-2 | Sponsored Session 4-2 | Sponsored Session 5-2 | |
| - 1 | (Live / 30 min.) | (Live / 30 min.) | (Live / 30 min.) | (Live / 30 min.) | (Live / 30 min.) | |
| 15:00 | Platinum / Gold Sponsor | Platinum / Gold Sponsor | Platinum / Gold Sponsor | Platinum / Gold Sponsor | Diamond Sponsor | |
| 15:10 | Guest Session 1 | Guest Session 2 | Guest Session 3 | Guest Session 4 | Guest Session 5 | |
| - 1 | (Live / 40 min.) | (Live / 40 min.) | (Live / 40 min.) | (Live / 40 min.) | (Live / 40 min.) | |
| 15:50 | | | | | Diamond Sponsor | |
| 16:00 | Sponsored Session 1-3 | Sponsored Session 2-3 | Sponsored Session 3-3 | Sponsored Session 4-3 | Sponsored Session 5-3 | |
| 1 | (Live / 30 min.) | (Live / 30 min.) | (Live / 30 min.) | (Live / 30 min.) | (Live / 30 min.) | |
| 16:30 | Platinum / Gold Sponsor | Platinum / Gold Sponsor | Platinum / Gold Sponsor | Platinum / Gold Sponsor | Diamond Sponsor | |
| 16:40 | Sponsored Session 1-4 | Sponsored Session 2-4 | Sponsored Session 3-4 | Sponsored Session 4-4 | Sponsored Session 5-4 | |
| 1 | (Live / 30 min.) | (Live / 30 min.) | (Live / 30 min.) | (Live / 30 min.) | (Live / 30 min.) | |
| 17:10 | Platinum / Gold Sponsor | Platinum / Gold Sponsor | Platinum / Gold Sponsor | Platinum / Gold Sponsor | Diamond Sponsor | |

- * The timetable and times are tentative. Please note that the number of days and programs are subject to change depending on the number of sponsors.
 - · All sessions will be archived and broadcasted for pre-registrants after the seminar. (Scheduled for 2 weeks to 1 month)
 - The venue for the live streaming is scheduled to be a studio in the seminar room of ITmedia Inc.
 - If it is difficult to adjust your schedule on the day of the live webcast, please submit a pre-recorded video of the seminar.

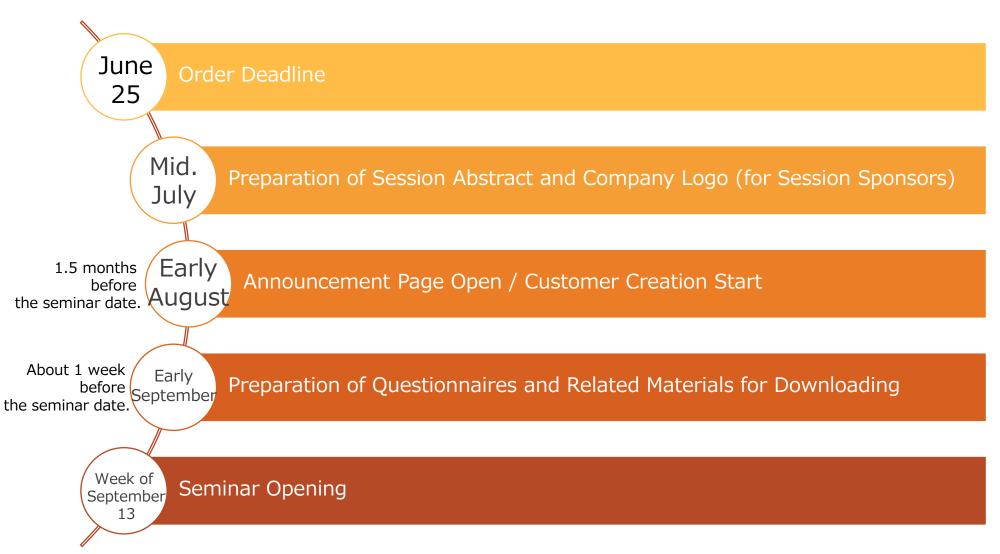
The video will be broadcasted at the time of the session.

Sponsorship Plans

Order Deadline: June 25(Fri.), 2021

| Contents | Diamond Sponsorship (Setting up dedicated Zones: 2 sponsors only) | Platinum Sponsorship | Gold Sponsorship | All List Sponsorship | Zone List Sponsorship | |
|---|---|--|--|---|--|--|
| Sponsored Session | ✓ | ✓ | ✓ | | | |
| 30-minutes session is provided in the seminar. | (Guest + 2 sessions) Live broadcast + Archive | Live broadcast + Archive | Live broadcast + Archive | Not available | Not available | |
| Questionnaire by Sponsor During the session, sponsor can insert their original questionnaire. | ✓ | ✓ | ✓ | Not available | Not available | |
| Lead Generation (All of the Registrants / Attendees Personal Data) | | | | | | |
| All of the registrants / attendees personal data are provided as lead generation. The data includes personal name, company name, department name, title, telephone number, email address and so on. | Not available | Estimated 550 leads (All of the registrants) | Not available | Estimated 550 leads (All of the registrants) | Not available | |
| Lead Generation (Registrants / Attendees Personal Data of the Sponsored Zone) Registrants / attendees personal data of the sponsored Zone are provided as lead generation. The data includes personal name, company name, department name, title, telephone number, email address and so on. **The list of people who select the Zone as their preferred viewing zone when preregistering will be delivered to sponsors. | √ | Not available | Estimated 250 leads (Zone registrants) | Not available | Estimated 250 leads (Zone registrants) | |
| Lead Generation of Your Session Viewers and Provision of Online Report Site of Your Session Online report site of your session is provided. Viewers personal data of your session are provided as lead generation. The data includes personal name, company name, department name, title, telephone number, email address and so on. | ✓ | √ | √ | Not available | Not available | |
| Sharing the Results of Pre-questionnaire When readers apply for the seminar, their positions and product/service selection status will be also asked in the application form. These data are provided to the sponsors along with the personal information. These data can be used when sponsors classify the potential customers and make appointments with them. (Pre-questionnaire is configured by ITmedia.) | √ | ✓ | √ | ✓ | √ | |
| Insertion of Sponsor Company's Logo Sponsor Company's names, logos and links are inserted on the seminar announcement page. | ✓ | ✓ | ✓ | ✓ | ✓ | |
| Distribution of Related Materials Sponsor can upload up to 3 related materials for audience to download. (Session presentation is not included in the materials. It is distributed to the respondents of sponsor questionnaire as incentive.) | √ | √ | ✓ | Not available | Not available | |
| Provision of Seminar Report (Including the Results of the Audience Questionnaire by ITmedia) Seminar report, including the results of the audience questionnaire by ITmedia, is provided. (These data is provided as aggregate results.) | √ | √ | √ | ✓ | ✓ | |
| If the order is provided after the deadline, it is highly possible that the number of leads will not reach the estimated target above. If the number of sponsor companies do not reach 4, this seminar will be cancelled. Also, please note that the program will be changed accordingly depending on the number of sponsors. | JPY 4,500,000- (Excluding Consumption Tax) | JPY 2,800,000- (Excluding Consumption Tax) | JPY 2,000,000- (Excluding Consumption Tax) | JPY 1,400,000- (Excluding Consumption Tax) | JPY 900,000- (Excluding Consumption Ta | |
| ■ Option Plan (1): Advertorial of the Sponsored Session (@IT / ITmedia En Only when sponsors order Sponsorship with sessions, you can additionally order a ordering, please specify the media. | JPY 1,000,000- (Excluding Consumption Tax) | | | | | |
| Option Plan (2): Provision of Recorded Session Movie File Only when sponsors order Sponsorship with sessions, you can additionally order MP4 movie file of the session with the special rate. (Live session only / No editing.) | | | | | JPY 50,000- (Excluding Consumption Tax) | |

Schedule until the Seminar Opening



^{*}Detailed schedules will be announced after the seminar date is fixed. Please see the schedule above as a rough indication.

Cancellation Policies

If you want to cancel the purchase order for the advertiser's convenience after receiving the purchase order for the advertised product, you will be charged a cancellation fee at the following rate.

| Product | | | Cancellation charge | Major products (please contact us for products other than those listed below) | |
|--|------------------------------------|-----------------------|--|---|--|
| Display ads and e-mail ads | | | Up to the deadline for submission: 50% After the deadline for submission: 100% | Various display advertisements and e-mail advertisements | |
| Articles Planning Special (Tie-up story advertising) | | up story advertising) | Until first school submission: 50% of advertising charges (including production, posting, and guide charges) After first school submission: 100% of advertising fees (including production, posting, and guide fees) | Tie-up of warranty period PV guaranteed tie-up | |
| | | To acquire leads | Before the launch of the campaign: 50% of advertising charges (base charge + lead charge) After the launch of the campaign: 100% of the advertising fee (base fee + lead fee) | LeadGen. Basic / Segment | |
| | Guarantee d number of cases | Production options | Until first school submission: 50% of advertising charges (production charges) After first school submission: 100% of advertising fees (production fees) | LG. Segment Optional Editing Tie-up Production LG. Segment Optional White Paper Production | |
| David Care | | Other options | Before the campaign begins: 50% of advertising (optional) charges After the campaign begins: 100% of advertising (optional) charges | LG. Segment Optional Questionnaire Customization LG. Segment Optional Telemarketing | |
| Reed Gen | Period Warranty Type | White paper | Before the launch of the campaign: 50% of advertising charges After the campaign begins: 100% of advertising charges | TechFactory warranty type LG-service | |
| | | Tie-up | Before first school submission: 50% of advertising charges After first school submission: 100% of advertising charges | TechFactory warranty type LG-service | |
| | Long-term lead acquisition service | | Up to half of the application fee: 50% of the advertising fee (lead fee) After half-cost of application amount: None | LeadGen. Segment long-term use plan | |
| | Set seminar | | Up to 41 days before the date: 50% of advertising charges Within 40 days of the event: 100% of advertising charges | Seminar/VE sponsorship plan sponsored by ITMEDIA | |
| Seminar | Commissioned seminars | | Planning costs and operational costs Up to 41 days before the date: 50% of advertising charges Within 40 days of the event: 100% of advertising charges In addition, actual costs shall be charged in accordance with the cancellation policy of the outsourcee. Venue fee Our outsourcing fee Other costs incurred by customizing your offer | Commissioned seminars | |
| | ABM report | | First offering: 50% of advertising charges After first offering: 100% of advertising charges | ABM report | |
| Other | Custom article brochures, printing | | Before first school submission: 50% of advertising charges After first school submission: 100% of advertising charges | Custom article brochures Printing | |
| Outer | Video production | | Up to 2 days before recording: 50% of advertising charges From the day before recording: 100% of advertising charges | Video production | |
| | Custom Research | | Before the start of response collection: 50% of advertising charges After collection of responses started: 100% of advertising charges | Custom Research | |





