



## **Organized by MONOist**

# [Collective Live Web Seminar] Supply Chain Revolution

- Supply Chain Resilience for the After-COVID19 -

Date: Late November, 2021 Pre-registrants: Estimated 300

Visitors: Estimated 180

Order Deadline: September 10(Fri.), 2021

ITmedia Inc. Sales Department

#### **Introduction:**



# The supply chain, which is the foundation of the manufacturing industry, is being further upgraded with digital technology.

In particular, overseas advanced companies are accelerating their efforts to use digital supply chain transformation as a weapon to increase their corporate competitiveness, as represented by terms such as "digital twinning of the supply chain" and "digital supply chain planning."

On the other hand, the supply chain is still in a state of disarray due to the effects of the Corona disaster and the surge in demand for after-COVID19.

We are facing a number of challenges, including price hikes due to shortages of semiconductors, lumber, copper, resin, and other materials, and the resulting disruptions in procurement and logistics.

In order to cope with such a situation, it is necessary to have a precise and flexible supply chain management that can respond to "signs" based on such information, including on-site information from manufacturing and distribution sites.

In order to achieve this, the use of digital technologies including IoT and AI will be essential.

## The resilience of the supply chain will become more important in the after-COVID19 era.

In this seminar, we will address the issues that have hindered the digitalization of Japan's manufacturing industry, review the existing supply chain with an emphasis on resilience, promote DX, and help solve the supply chain issues faced by the manufacturing industry.



#### **Event Summary**



Title: Supply Chain Revolution

- Supply Chain Resilience for the After-COVID19 -

Style: Collective Live Web Seminar (Online Event)

Date: Late November, 2021 (Duration: 5 or 6 Days\*1)

Pre-registrants: Estimated 300

Visitors: Estimated 180\*2

Entree Fee: Free

Organizer: ITmedia Inc. (MONOist Editorial Team)

Assumed Visitors: Procurement and logistics departments of manufacturing

companies, and manufacturing-related professions.

Promotion Media: MONOist

<sup>\*1</sup> The duration of the event includes the archived web seminar broadcasting period. Saturday and Sunday may be included.

<sup>\*2</sup> This is the total number of unique visitors during the event period.



# Theme: Supply Chain Revolution through Digitalization

# Keywords:

- Resilience of the Supply Chain
- Visualization of the Supply Chain
- Risk Management in Supply Chain
- Demand Forecasting
- Demand and Supply Gap Control
- BCP (Business Continuity Plan)
- Logistics 4.0
- Logistics Optimization
- Field Service

# Expected Lecturers

Persons who can show examples or user companies that are working on supply chain management using digital tools.



# **Assumed Visitors**

People in procurement and logistics departments of manufacturing companies, people involved in manufacturing, executives in the manufacturing industry, and logistics and retail industry.



## From Customer Creation to Seminar Opening



# Attracting audience through specialized media for the manufacturing industry with approximately 2.9M Page Views/1.13M Unique Browsers per month

Audience Creation

**Traffic Driving from MONOist Website or its E-newsletters** 





Registration

#### **Registration Page**



Image of the Registration Page

**Seminar Opening** 

#### **Supply Chain Revolution**



#### **Web Seminar Schedule**



All sessions will be streamed live on Day 1 and Day 2, and archived on Day 3 or later.

Time	Day 1 (Live Web Seminar)	Day 2 (Live Web Seminar)	Day 3 or later (Archived Web Seminar)
13:00   13:40	Keynote Session 1	Keynote Session 2	
13:50   14:20	Sponsored Session 1	Sponsored Session 3	All sessions are broadcasted as archived web seminars.
14:30   15:00	Sponsored Session 2	Sponsored Session 4	

<sup>\*\*</sup> The timetable is tentative. Please note that the number of days and programs are subject to change depending on the number of sponsors.

distribute materials.





\*They are not placed on the session viewing screen.

# **Sponsorship Plans**



Contents	Session Sponsorship	Lost Sponsorship
Sponsored Session 30-minutes session is provided in the seminar. During the event, archives will be broadcasted to registered attendees.	√ Live + Archived broadcasting	Not Available
Questionnaire by Sponsor Surveys will be collected by guiding the participants to the survey URL when they leave the sponsored session.	✓	Not Available
Lead Generation (All of the Registrants / Attendees Personal Data)  All of the registrants / attendees personal data are provided as lead generation. The data includes personal name, company name, department name, title, telephone number, email address and so on.	✓ Estimated 300 leads	✓ Estimated 300 leads
Lead Generation (Personal Data of Your Session Viewers) 自セッションの視聴者の名刺情報を確認できます。	✓	Not Available
Sharing the Results of Pre-questionnaire  When readers apply for the seminar, their positions and product/service selection status will be also asked in the application form. These data are provided to the sponsors along with the personal information. These data can be used when sponsors classify the potential customers and make appointments with them. (Pre-questionnaire is configured by ITmedia.)	<b>√</b>	✓
Insertion of Sponsor Company's Logo Sponsor Company's names, logos and links are inserted on the seminar announcement page.	✓	✓
Distribution of Related Materials  Download URLs will be provided to seminar participants on the viewing screen or in a thank you email.  Up to 3 catalog materials can be provided. (In addition to the 3 items, projected materials can also be distributed.)	<b>√</b>	Not Available
Provision of Seminar Report (Including the Results of the Audience Questionnaire by ITmedia)  Seminar report, including the results of the audience questionnaire by ITmedia, is provided. (These data is provided as aggregate results.)	<b>√</b>	<b>√</b>
*If the order is provided after the deadline, it is highly possible that the number of leads will not reach the estimated target above.  *Depending on the number of sponsor companies, this seminar may be cancelled. Your understanding and order by deadline is very appreciated.	JPY 2,000,000 (Excluding Consumption Tax)	JPY 1,000,000 (Excluding Consumption Tax)
■ Option Plan (1): Advertorial of the Sponsored Session MONOist) Only when sponsors order Sponsorship with sessions, you can additionally order advertorial of the sponsored session with the special rate.	JPY 800,000- (Excluding Consumption Tax)	
■ Option Plan (2): Provision of Recorded Session Movie File Only when sponsors order Sponsorship with sessions, you can additionally order MP4 movie file of the session with the special rate. (Live se	JPY 50,000- (Excluding Consumption Tax)	

Order Deadline: September 10(Fri.), 2021

### In Order to Increase Audience Engagement:



# Q&A / Text Chatting

You can accept questions from viewers in real time.

- XYou can answer questions in the following 2 patterns.
  - 1. Read out the questions received and answer them verbally. (\*1)
  - 2. Use Zoom's chat function to reply 1 to 1.



#### Poll

You can encourage people to poll in real time with "single answer" or "multiple answers". It can be used as an ice-breaker or to ask questions that must be asked. The results are immediately displayed and can be used as a topic during the session. (\*2)

#### Poll Projection Image



Poll Result Display Image

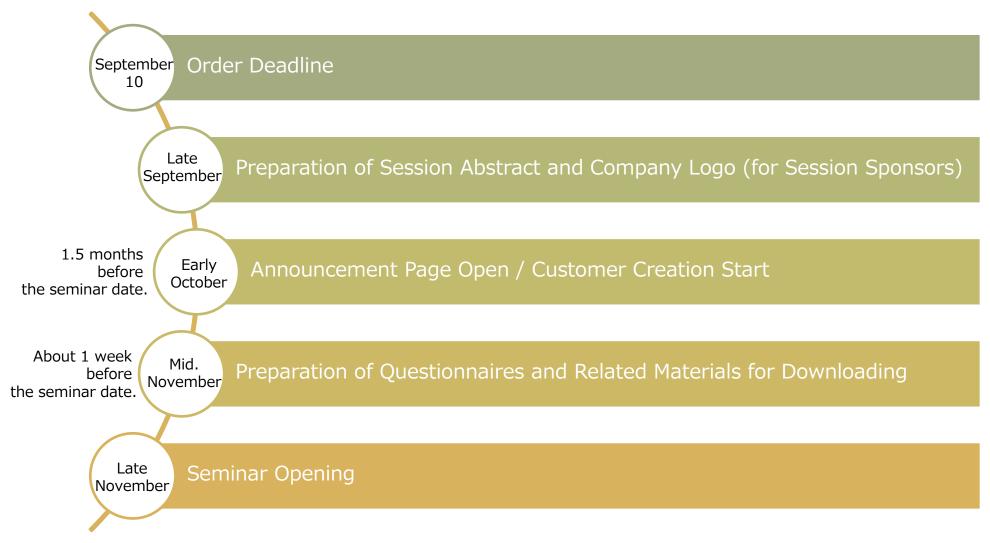


- (\*1) Verbal Q&A answers are only possible during live broadcasting.
- (\*2) The aggregated results can only be displayed during live broadcasting.
- Q&A, text chatting and the results the POLL responses will be provided in a separate list of responses. •



# **Schedule until the Seminar Opening**





<sup>\*</sup>Detailed schedules will be announced after the seminar date is fixed. Please see the schedule above as a rough indication.



#### **Recommended Option: MONOist Advertorial**



Why don't you post an advertorial about your session and promote your products and solutions to those who could not attend the event?

# Lite Package (2,000 Japanese Characters) MONOist <del>JPY 1,000,000-</del>

⇒Limited to the advertorial on this session, we offer:

#### MONOist + JPY 800,000-

- Content: 1 advertorial (1html), including interviewing, writing and insertion costs
- •Term: 1 month
- Traffic Drivers
- <MONOist>

EM ALL Side Link (1 month)

MONOist Top Page Link (1 month)

MONOist Link under Article (1 month)

EM Smartphone View Link (1 month)

• Sample of Session Advertorial in the Previous Event (Ref.)
Konica Minolta's Supply Chain Transformation: How to Respond to Increases/Decreases in Supply and Demand Due to the COVID19 Disaster

https://monoist.atmarkit.co.jp/mn/articles/2102/24/news008.html

# Positions of Traffic Drivers Top Page | Control of the Control o





# **Cancellation Policies**



	Advertising Men	u	Cancellation Fee	Applicable Products / Services(Please ask us if you can't find the product in the list below.)
Display Advertising / Email Advertising  Advertorial (Tie-in Article)			Before the material deadline: 50% After the material deadline: 100%	Display Advertising / Email Advertising
			Before submission of the first draft for proof-reading: 50% of the advertising fee (including production fee, insertion fee and promotion fee) After submission of the first draft for proof-reading: 100% of the advertising fee (including production fee, insertion fee and promotion fee)	Guaranteed Insertion Term Advertorial (Tie- in Article) Guaranteed Page View Advertorial (Tie-in Article)
Lead Generation	Guaranteed Number of Leads	Lead Generation	Before the campaign starts: 50% of the advertising fee (basic fee + lead generation fee) After the campaign starts: 100% of the advertising fee (basic fee + lead generation fee)	LG. Basic / Segment
		Production Option	Before submission of the first draft for proof-reading: 50% of the production fee After submission of the first draft for proof-reading: 100% of the production fee	LG. Segment Option - Advertorial (Tie-in Article) Production LG. Segment Option - White Paper Production
		Other Options	Before the campaign starts: 50% of the advertising fee (option fee) After the campaign starts: 100% of the advertising fee (option fee)	LG. Segment Option - Customized Survey LG. Segment Option - Telemarketing
	Guaranteed Insertion Term	White Paper	Before the campaign starts: 50% of the advertising fee After the campaign starts: 100% of the advertising fee	TechFactory Guaranteed Insertion Term Program
		Advertorial (Tie-in Article)	Before submission of the first draft for proof-reading: 50% of the advertising fee After submission of the first draft for proof-reading: 100% of the advertising fee	TechFactory Guaranteed Insertion Term Program
	Long Term Lead Generation Program (6 months or more)		Up to the spending of half of the amount applied for: 50% of the advertisement fee(basic fee+lead generation fee) After the spending of half of the amount applied for: Unused portions can be cancelled	LeadGen. Segment (6 months or more Lead Generation Program)
Seminar	Collective Seminar		Until 41days before the seminar opening date: 50% of the advertising fee After 40days before the seminar opening date: 100% of the advertising fee	Seminar Hosted by ITmedia / Virtual Expo Sponsoring Plan
	Entrusted Seminar		Planning Fee / Operating Fee  • Until 41 days before the seminar: 50% of the advertising fee  • Within 40 days before the seminar: 100% of the advertising fee  Other actual cost will be charged in accordance with the cancellation policy of the subcontractor.  • Venue Fee/ ITmedia's Operating Fee  • Any other costs incurred as a result of customizing program	Entrusted Seminar
Others	ABM Report		Before the first delivery: 50% of the advertising fee After the first delivery: 100% of the advertising fee	ABM Report
	Customized Booklet / Offprint		Before submission of the first draft for proof-reading: 50% of the advertising fee After submission of the first draft for proof-reading: 100% of the advertising fee	Custom Booklet Offprint
	Video Production		Until 2 days before video shooting date: 50% of the advertising fee After the previous day of video shooting date: 100% of the advertising fee	Video Production
	Customized Research		Before the research starts: 50% of the advertising fee After the research starts: 100% of the advertising fee	Customized Research



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