

### Note:

Please use this translation only for your convenience. The Japanese version is the official page, and even in the event that there is a discrepancy or inconsistency between the Japanese version and the English version (this translation), the Japanese version will govern.

The information is subject to change, so please contact us for further information.

Note: please also carefully read our advertising criteria and cancellation policy at the URL below.

**Advertising Criteria** 

**Cancelation Policy** 

### Innovators read "First Media" first.

Covers a wide range of topics from the latest technology to business information

It is the first "first media" read by innovators

with high information sensitivity and the ability to transmit information.



ITmedia NEWS is a media that people, regardless of whether they are in the IT department or business department, who are considering business transformation through IT, or who have issues with their own business, come into contact with in order to keep abreast of events and a wide range of information happening in society as their first input.

The contents cover a wide range of topics, from the latest trends surrounding IT to business information. Therefore, readers are diverse, ranging from corporate decision makers and entrepreneurs to IT experts such as app developers and engineers, but they all share a high sensitivity to information and a "love of new and interesting things.

In addition, since many of them are active in sharing their opinions on social media, ITmedia NEWS has a higher power of social communication and diffusion than other media, which is one of its greatest characteristics.

For them, knowing information and emitting it are synonymous.

Good content always resonates - and spreads as "news" that you need to know about now. ITmedia NEWS builds media together with readers by providing information to support "innovators" in various industries.

### Media Overview





Approximately 14 million Page Views
/ 6 million Unique Browsers
Approximately 42,000 newsletter
subscriptions
340,000 followers on Twitter account
\*January 2024 results

Innovators with high sensitivity to IT and business information and ability to communicate

Inspire and challenge startups, web developers, creators, information systems, and others who use technology to change their businesses.



66%

New Projects involved in

62%

**57%** 

For product introduction involved in

Section Chiefs and above rank and file member of staff

### Focus Theme "Cloud"

# **Cloud User** - To be a change agent who transforms business and operations with cloud computing.

#### **Delivering Transformation Case Studies with Cloud Infrastructure for Business Leaders**

Cloud User is a news site that provides useful information for business leaders who are using the cloud to evolve their businesses. The use of cloud infrastructure and other modern technologies is essential for companies to grow. To make this happen, business unit leaders and IT departments need to have IT knowledge as a common language. We will deliver examples of business transformation through the use of cloud computing as a driving force to create "I want to do this" in leaders.









- Business leaders (in charge of business units) to advance their business by leveraging cloud infrastructure (IaaS) among other cloud services.
- Business unit personnel/managers who are moving forward with cloud adoption to achieve DX
- Information system department personnel/managers who are in the process of selecting and reviewing products to be introduced.
- Orion Breweries Faces "Server Deployment Problem" after Office Relocation.
- How to Prevent Cloud Computing Mistakes? Ask "Uncle SaaS" who has compared over 100 SaaS
- Why there was no domestically produced IaaS in the "Government Cloud"?

Readers feel that the challenges in using the system are "lack of human resources," "cost effectiveness," "failure," and "operating costs."

From Cloud User Readers Survey 2021

### Focus Theme "Creators"

**STUDIO** --Hints for digital creators to create

#### Information site for creators on topics and industry trends.

STUDIO is a news site for creators who use the power of digital technology to give shape to their images. STUDIO is a news site for creators who want to use the power of digital to give shape to their images. STUDIO will update your creativity with the power of information.







3DCG, video, web technology and applications, games, CAD, design, illustration, and

Sound, design, data analysis and computational processing, manufacturing, etc. Creators and engineers who use digital technology for creative activities

- Google halts development of "FLoC" de-Cookie technology and announces new "Topics
- Tips," Twitter's throw-away service, also supports ethereum.
- Is tracing now in a state of "tsumi-"? What is the problem that emerged at the end of quotations, homages, and reconstructions?

### Focus Theme "SaaS Business New Development"

### SaaS Business Research Institute

#### Information site for SaaS business leaders

The SaaS market is expanding rapidly, and the SaaS Business Institute is a news site for SaaS business startups and growth leaders. The SaaS Business Institute provides information on successful case studies of other companies, points to consider when designing a business model that often stalls, and information on services (subscription management support, various tools/APIs, etc.) that are useful for launching a SaaS business.









- Business unit leaders and directors responsible for launching/growing SaaS business
- Engineer responsible for system development of services
- Management/planning departments considering entry into the SaaS business
- How to properly deal with the "churn rate" that SaaS companies fear: Interview with SmartHR, which has a retention rate of over 99%.
- Why Japan's Latecomers Can Compete in the Competitive Sales Support SaaS Market: Finding Opportunities in the Voice of the Frontline
- How to avoid becoming a B2B SaaS startup that "just gets your people to use it" How to correctly identify user issues
- Subscription management support consulting
- Management systems for subscriptions
- API Service
- SDK
- · Data integration between SaaS, etc.



### Focus Theme "DX Human Resources/Careers"

### Job Search Lab

#### Information site for the next career move for DX professionals

A career information site for digital transformation (DX) professionals who will transform businesses by making full use of digital technology. This site explores the nature of careers for DX professionals and their possibilities.









DX personnel who are willing to change jobs or aim to advance their careers

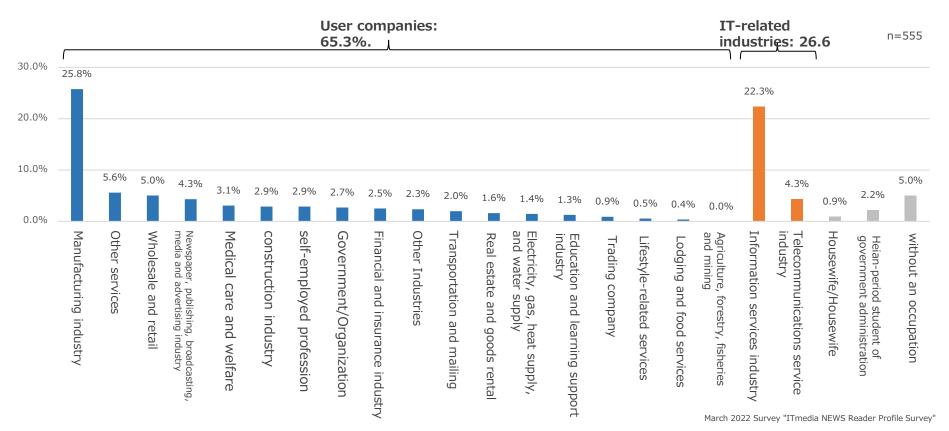
Businessmen who are considering turning to DX human resources

- If you win the game, you get a final interview, "Shogi Recruitment" at AI venture "Strong people are good at programming."
- LINE expands work locations to almost the entire country, new system to create work rules for each department. Up to JPY 100,000 per month for transportation expenses.
- IT Engineers' "35-Year-Old Retirement Theory" Has Changed: Why Demand for IT Engineers Over 40 Has Risen in the Job Market

Career advancement for DX personnel Interviews with job seekers Information on recruitment and human resource systems

### Reader Attributes - Industry

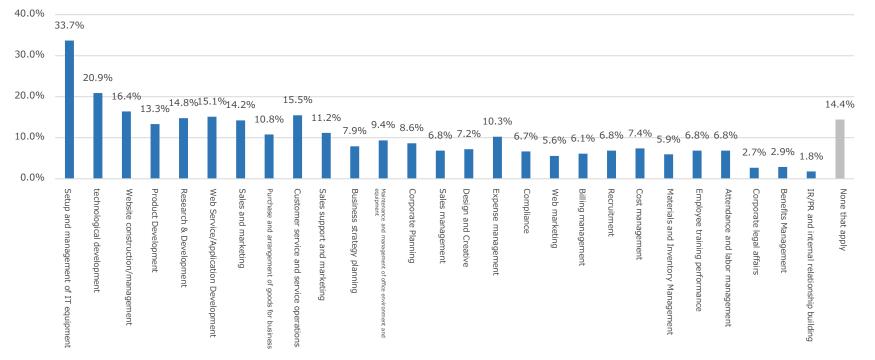
Please choose one that applies to the type of business you work in.



### Reader Attributes - Responsibilities

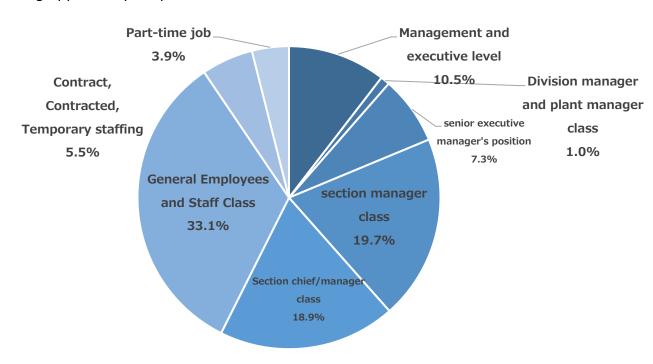
• Are you involved in any of the following types of business? Please select all that you are in charge of or involved in. (Multiple answers allowed)

n=555



### Reader Attributes -Position

• Which of the following applies to your position? Please choose the one that comes closest.

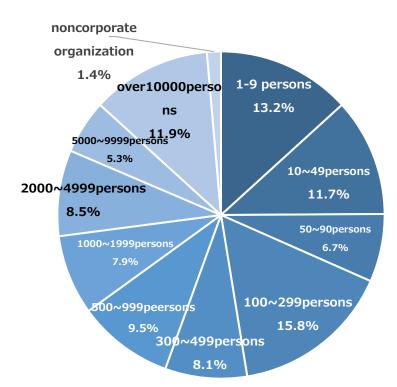


\*Only for employed persons

n = 507

### Reader Attributes - Employee Size

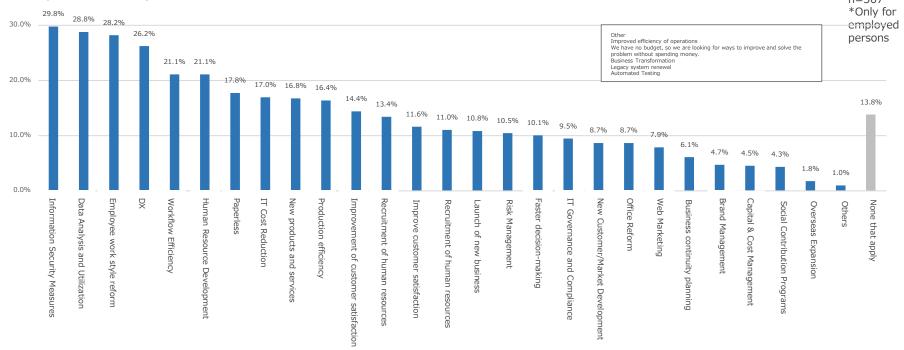
• Please select the number of employees at your company.



n=507 \*Only for employed persons

### Challenges at your company

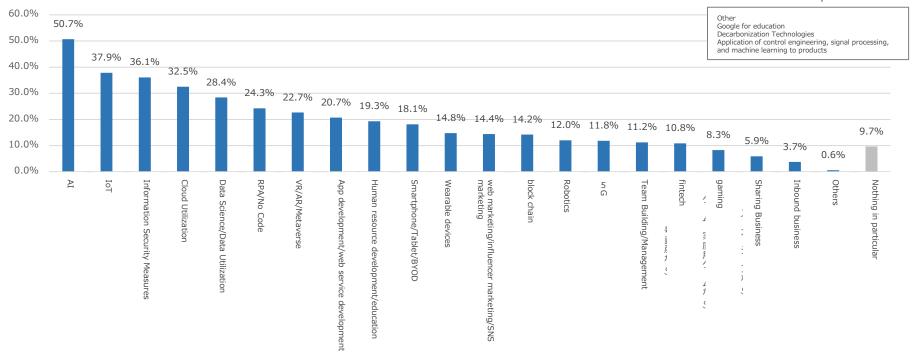
Please select any number of the topics listed below that you would be willing to pay to achieve/improve at your place of work. (Multiple responses allowed)



### Topics of interest

Please select all of the topics listed below that interest you as a business. (Multiple answers allowed)

n=507
\*Only for employed persons



## Ad Menu

### Features of our advertorial articles

### Editors who know their readers best Planning and editing by



Media editors who write and edit the news articles delivered by the media on a daily basis use their knowledge to propose content that promotes reader understanding and engagement. We are involved in the production process from start to finish.



#### Effective reader leads

ITmedia's numerous sites have a wide range of advertising and

Combined with audience expansion distribution that utilizes reader behavior data accumulated in the "ITmedia DMP", we will obtain efficient reader browsing.

#### Page Views Guarantee



We offer a menu of guaranteed Page Views numbers. We commit to the numerical targets of your campaign. It is also possible to resume directing readers to advertorial articles once the publication period has ended.



#### **Detailed reporting**

After the posting period, we will provide you with a viewing report so that you can properly evaluate your campaign and utilize it in your next campaign.

### Advertorial: Report

#### We report on the following items

- Page Views (page views)
- Unique Browsers (number of unique browsers)
- average length of stay
- · Number of clicks on links to external sites

- Industry \*
- Annual sales scale \*
- Employee Size \*
- Prefecture \*

Name of the company \*

#### Report Image





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### Page View Guaranteed Advertorial

Page view guaranteed advertorial which attracts readers of ITmedia NEWS.

Home page/article pages, etc. Ads for traffic creation take the readers to the advertorial.



#### Advertorial



#### Rate

JPY 2,400,000 (excluding tax, Gross)

#### Specification and items included the package

Guarantee	Page View
Guaranteed Page View	10,000 Page Views
Traffic creation period	Minimum 1 week to expected 2 months (Ends as soon as the guaranteed Page Views is achieved)
Menu	Production of 1 advertorial article Approximately 3,000-4,000 words, no more than 3 illustrations (with interviews) Includes content posting fee Viewing reports (Page Views, Unique Browsers, companies viewed, etc.)
Advertorial insertion	ITmedia NEWS

The space and content of the inducement ads will be left to us. ITmedia will prepare the guidance script (cannot be confirmed or specified in advance).

Inducement ads will be suspended as soon as the guaranteed Page Views is achieved, but are guaranteed to remain up for at least one week.

We also have advertorial article products that are guaranteed for a period of time. Please contact us for details.

### Page View Guaranteed Advertorial across DX Media

Page view guaranteed advertorial which attracts readers of ITmedia DX-related websites such as ITmedia NEWS and ITmedia Enterprise.

Home page/article pages, etc. Ads for traffic creation take the readers to the advertorial.







Advertorial



Rate

JPY 1,900,000 (excluding tax, Gross)

Specification	and	items	included	the	package

Guarantee	Page View
Guaranteed Page View	10,000 Page Views
Traffic creation period	Minimum 1 week to expected 2 months (Ends as soon as the guaranteed Page Views is achieved)
	Production of 1 advertorial article
Menu	Approximately 3,000-4,000 words, no more than 3 illustrations (with interviews)
	Includes content posting fee
	Viewing reports (Page Views, Unique Browsers, companies viewed, etc.)
Advertorial insertion	ITmedia NEWS, ITmedia AI+, ITmedia Business Online, @IT, ITmedia Enterprise, ITmedia Marketing

The space and content of the inducement ads will be left to us. ITmedia will prepare the guidance script (cannot be confirmed or specified in advance).

Inducement ads will be suspended as soon as the guaranteed Page Views is achieved, but are guaranteed to remain up for at least one week.

We also have advertorial article products that are guaranteed for a period of time. Please contact us for details.

### Behavioral History Targeting Advertorial (Page View Guaranteed)

Interests" are identified based on readers' behavioral data (article browsing history). Only those with a high level of "interest" will be directed to the advertorial article.

#### > Raise awareness among "highly interested" and "interested people".

Since inducement advertisements are displayed only to those who are highly interested and concerned, it is expected to be effective in increasing awareness, especially among those who are interested and concerned.

#### > Reach people who have never visited ITMedia before

Linking reader behavior data to external services. Extended distribution allows us to reach readers who have never visited ITMedia and

Enables you to capture the same "people of interest" in external media. Expands the reach of your readers.











Usually with advertorial article Comparison of Effectiveness

Approx. 1.8 times

Number of readers who read the article to the end

Approx. 1.5

Compared with the average of projects conducted from April to September 2019.

#### Rate

JPY 1,700,000 (excl

excluding tax, Gross)

#### Specification and items included the package

Guarantee	Page View
Guaranteed Page View	5,000Page Views *Fees based on Page Views are on the next page.
Traffic creation period	Minimum 1 week to estimated 1 month (to be terminated as soon as guaranteed Page Views is achieved)
Menu	Production of 1 advertorial article Approximately 3,000-4,000 words, no more than 3 illustrations (with interviews) Includes content posting fee Viewing reports (Page Views, Unique Browsers, companies viewed, etc.)
Advertorial insertion	ITmedia News

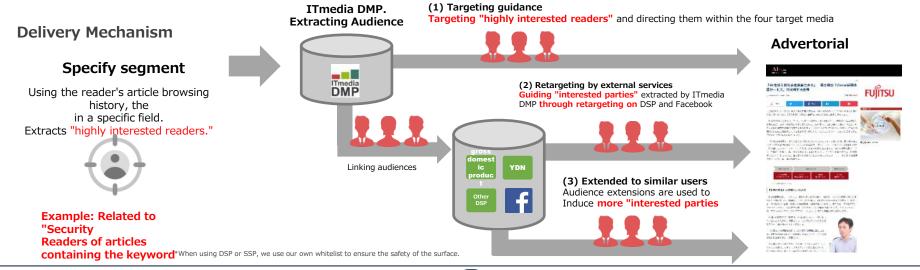
- Keywords can be freely selected, but we may ask you to make adjustments if the number of Unique Browserss in our company falls below 100.000 Unique Browserss.
- This service is an extended audience distribution and external media plan.
- ITmedia will select the most appropriate destination for the external media depending on the content (cannot be specified).
- ITmedia will prepare the guidance draft (cannot be confirmed or specified in advance).
- Induction ads will be suspended as soon as the guaranteed Page Views is achieved, but are guaranteed to remain up for at least one week.

## Behavioral History Targeting Advertorial

#### Rate card based on the guaranteed page views

5,000 Page 10,000 Page 15,000 Page 20,000 Page 50,000 Page 3,000 Page 4,000 Page 30,000 Page Guaranteed Page Views Views Views Views Views Views Views Views Views Rate JPY 1,500,000 JPY 1,600,000 JPY 1,700,000 JPY 1,900,000 JPY 2,500,000 JPY 3,000,000 JPY 4,000,000 JPY 6,000,000

<sup>\*</sup>Please submit your desired genre, keywords, and other conditions at the time of application. If the conditions have not been decided at the time of application, the expected publication period may be extended.



<sup>\*</sup>Conditions for implementing behavioral history targeting advertorial articles can be set by selecting from the genres listed on the ITmedia Audience Dashboard, or by combining any keywords.

<sup>\*</sup>The estimated achievement period will vary depending on the number of page views.

### Advertorial Push Targeting / ABM

Advertorial program of "push" type, in which contents of your products/services are pushed to

deliver via email Email image

※Actual design may change.



Like a normal advertorial, ITmedia will create the material after interviewing the advertiser.



### Content delivery via email

Selectable among media below.

- · ITmedia NEWS
- · ITmedia Business Online
- · @IT
- · ITmedia Enterprise
- · ITmedia Marketing
- · MONOist
- · EE Times Japan/EDN Japan
- · BUILT
- · Smart Japan

Also posted in the media website as an archive.



#### Rate

- No targeting: JPY 1,000,000/15,000 readers
- Targeting: JPY 1,200,000/15,000 readers
- ABM: JPY 1,350,000 /15,000 readers (Tax not included, Gross)

#### Specifications

Provided items

- Interview
- Production of 1 advertorial(about 2,000 characters)
- · Distribution of content via HTML email
- Content posting in production media

Report

- · Number of emails sent
- · Email open rate
- · Number of clicks of email
- · Email Click Through Rate
- After the interview, we will send you a text file to review in approximately 6 business days.
- Please note that there are a number of limitations due to HTML email delivery. Please understand this in advance.
- Please note that we may not be able to meet your request on the date of delivery due to the status of other companies' projects. Please understand this in advance.
- As an option, additional traffic drivers to the archived insertion Web page are available. Please contact our sales staff.



### Advertorial Push Light

We created content based on your company's materials.

We will prepare a large number of emails for distribution, but there will no interview. Email image

※Actual design may change.





### Content delivery via email

Selectable among media below.

- · ITmedia NEWS
- · ITmedia Business Online
- · @IT
- · ITmedia Enterprise
- · ITmedia Marketing
- · MONOist
- · EE Times Japan/EDN Japan
- · BUILT
- · Smart Japan

Also posted in the media website as an archive.



#### Rate

JPY 900,000/50,000 readers (Tax not included, Gross)

#### Specifications

Provided items

- Production of 1 advertorial(about 700 characters)
- · Distribution of content via HTML email
- · Content posting in production media

Report

- · Number of emails sent
- Email open rate
- · Number of clicks of email
- · Email Click Through Rate
- The number of messages will be 27,000 only when ITmedia NEWS is implemented
- After the kichoff, we will send you HTML to confirm the contents of the article in about 6 business days.
- Please note that there are a number of limitations due to HTML email delivery. Please understand this in advance.
- Please note that we may not be able to meet your request on the date of delivery due to the status of other companies' projects. Please understand this in advance.
- As an option, additional traffic drivers to the archived insertion Web page are available. Please contact our sales staff.



### Flash Reach Advertorial

Guaranteed 5-day listing and inducement Ideal for information exposure in conjunction with new product launches and ecommerce site sale announcements.



Ads for traffic cration



Advertorial

#### Rate

JPY 750,000 (Tax not included, Gross)

Specifications
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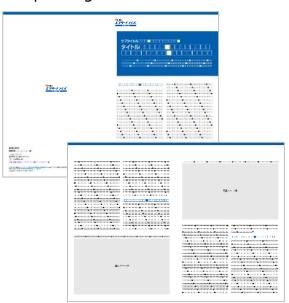
Guarantee	Publication Period
Guaranteed Page Views	
Traffic creation period	5 days
Specification	Production of 1 advertorial article Characters: up to 1500 Number of photographs/illustrations: Up to 3 Content posting fee: Included Viewing report: Yes (Page Views, Unique Browsers, companies viewed, etc.) Media: ITmedia NEWS or ITmedia Business
	Online Induction: Above media
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- There will be no interviews. Please fill out the hearing sheet
- Only one proofreading is required.
- Cost includes production, editing, induction, and reporting
- ITmedia will prepare the guidance draft (cannot be confirmed or specified in advance).
- Inducement ads will cease to be published after the publication period, but the advertorial articles you have created will continue to be published.

### Advertorial Article Option: Custom Article Brochure

Option "Custom Article Brochure" produces a booklet using the published advertorial articles. In addition to our specified format, various design customizations are available upon request. We can accommodate flexible delivery formats such as print, PDF, and data for printing.





#### Rate

JPY 200,000 (PDF,4 pages) For more information, please click here.

Details	
Delivery form	PDF (web resolution) delivery, print delivery
Number of pages	2₽~.
Cover layout	Use of our specified cover and template We will propose a template for you.
Coverand layout customization	Available at extra charge.
Media Logo	Special" logo can be placed on the media listing
Print delivery.	PDF/x and DTP data delivery are charged

Print delivery, PDF/x and DTP data delivery are charged separately.

If you wish to produce a booklet containing editorial articles or a mixture of editorial and advertorial articles, we offer a separate product, "Extracted Printing Service". Please inquire separately.

### Advertorial Article Production Schedule and Notes



The "production to proofreading" period includes initial proofreading, proofreading, and proofreading again. The proofreading phase includes the initial proofreading, re-proofreading, and proofreading.

#### **Precautions**

The copyright of the article ads produced belongs to the Company and its production staff (writers, photographers, etc.).

Please contact our sales representative if you wish to use printed materials for secondary use.

If you need to assign a celebrity or travel to a distant location for an interview, an additional fee will be charged.

Please note that the following additional fees may be incurred if the advertiser makes major changes to the agreed-upon content after the application has been submitted.

Re-submission of the first draft: 300,000

Revision after proofreading: 100,000

Please contact us about re-coverage requests. \*All prices are exclusive of tax and

gross

### ITmedia NEWS Anchor Desk Magazine Special Edition Email

One-company exclusive email advertising that allows you to reach readers directly Effective in attracting seminar visitors and directing them to the campaign website.



### Implementation Fee JPY 400,000 (Tax not included, Gross) **Advertisement Specifications** Number of Approx. 29,000 letters deliveries Every Tuesday and Thursday Delivery Date Title: 30 characters or less Manuscript Specifications Body: 38 characters or less x 100 lines or less Deadline for submission: 6:00 p.m. 3 business days prior to the deadline Click count: Yes Number of URL links: up to 20

Please refer to the following for the submission method,

The link URL will be changed to a click-counting URL at the time of distribution.

prohibited characters, etc.

Please see the submission criteria.

Please understand this in advance.

### Contact Us

### ITmedia Inc.

#### Sales Division

E-Mail: sales@ml.itmedia.co.jp

Office: 13F Kioicho Building 3-12, Kioicho, Chiyoda-ku, Tokyo 102-0094 Japan

Web: <a href="https://promotion.itmedia.co.jp">https://promotion.itmedia.co.jp</a>

All prices in this document are gross and do not include tax. Please note that the page design is subject to change.

